

# 2021-09-24 GHP Hospitality Group Meeting Notes

## Meeting

- September 24 2021

## Attendees

- Nick Price (NetSys Technology Limited)
- [Judith Fleenor](#) (Director of Strategic Engagement, ToIP)
- Monika Nerger (Mandarin Oriental Hotel Group - MOHG)
- William Carroll (Cornell University)
- Gene Quinn (Confluence Partners, LLC)
- Elizabeth Evenden-Kenyon
- [Lucy Yang](#) (CCI)
- Tood Wood (Mandarin Oriental Hotel Group - MOHG)
- Gillian Jones (Conatus)

## Agenda

Time	Item	Lead	Notes
1 min	Welcome & Antitrust Policy Notice		
10 mins	Introduction of new members	<a href="#">Kaliya Young</a>	
30 mins	Item 1	TBD	<ul style="list-style-type: none"><li>• Notes</li></ul>
10 mins	Item 2	TBD	<ul style="list-style-type: none"><li>• Notes</li></ul>
10 mins	Item 3	TBD	<ul style="list-style-type: none"><li>• Notes</li></ul>
5 mins	Discussion - Webinars - next steps	TBD	
2 mins	Wrap-up / Action Items	TBD	

## Recording

- [link](#)

## Presentation

- *None*

## Documents

- None

## Notes

Welcome and [Linux Foundation antitrust policy](#)

**Good Health Pass, Hospitality WG meeting notes 24/09/2021**

Key areas of focus:

Hotels

Car rental

Less likely to cover restaurants – doubtful that there is a need that can uniquely be solved by this (Nick)

Nick: What is the need? We are here to solve that need. So how and where they are deployed is key.

IF there is a perceived benefit for the customer, IF a government decides to require wallets, then that's where we will have impact.

Nick: Customers more likely to stay at X hotel because the \*know\* other guests are properly vaccinated.

Bill: Market sector driver – having an edge by having them

Todd: What is the immediate need that will get people to deploy this NOW, as opposed to an exercise with a long-term driver? [How do we marry the two?]

Nick: potential opportunity area: international arrivals

Hotels > arriving guests with credentials in a wallet.

When we arrive at a point when >70% vaccinated, what do you do with people who are NOT vaccinated?

Todd: how do we ensure this is better than just a card proving you're vaccinated? How do we ensure that this is accurate? Do governments care? Do customers care?

I.e., what's in it for customers? What's in it for businesses?

Presuming that people will care as a starting point

- We make it easy to use the pass and easier to make a contactless experience, and we can guarantee that this IS the person who has been vaccinated
- We provide a higher level of proof.

Team agreement that Elizabeth to contact the German hospitality trials.

## Decisions

- ☐ Sample Decision Item

## Action items

- ☐ Sample Action Item