

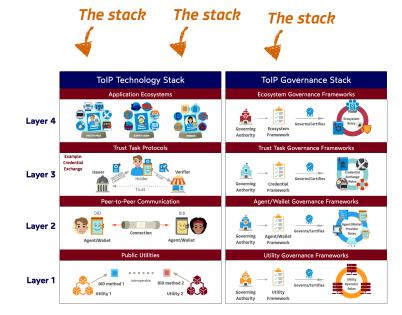
Some thoughts on organizing the SC discussions



For ToIP Steering Committee

The ToIP Value Proposition

- There is a real unmet need in the market for a trust architecture that
 - Can solve the critical trust related challenges effectively
 - Implementers can practically deploy in real world over Internet
 - Are open (unencumbered) and widely interoperable
- ToIP is the right organization to fill this need
 - Many components may already exist but there is no coherent whole stack yet.
 - Designing a product solution today is still very hard and haphazard. Companies know this but each alone cannot address all challenges.
 - They also do not interoperate today.
 - ToIP is to design the stack in a principled general purpose way.



What we do to fulfill that value proposition

- We may summarize what we do in a few buckets
 - Write community specifications of the ToIP Stack, with a roadmap to standardization, good implementations, interoperability & adoption.
 - 2. Community building in support of the development of #1, e.g. outreach, educations, explorations of requirement/solution spaces, organizing events, partnerships with other orgs who are developing related components.
 - 3. Market development to help the industry adopt #1 in their respective products and services: e.g. landscape map, showcases, interoperability testing, certification programs, hosting ecosystems.
 - 4. Advocacy in policy, to help explain why #1 is the right solution for policymakers: e.g assisting other advocacy groups, having liaison or collaborative relationships, positional blogs/commentaries on current events.
- Questions: Do you see things we should add to/subtract from the list?

How to organize effectively

- We organize in WGs (and TFs within WGs) where most of the work is done
 - 1. Technology Stack WG
 - 2. Governance Stack WG
 - 3. Ecosystem Foundries WG
 - 4. Utility Foundries WG
 - 5. Concepts & Terminology WG
 - 6. Human Experiences WG
 - 7. Inputs and Semantics WG
 - 8. Good Health Pass WG
- Steering Committee and subcommittee (comms, exec)
- LF staff & support
- Question 1: How do we make sure the WGs are healthy, have the needed resources & aligned with the ToIP objectives & priorities? Proposal: WG half-yearly review by the SC to provide help and oversight. We may also consider optimization over the longer term.
- Question 2: How do we support tasks that do not neatly fall into a WG? e.g. GitHub, wiki, event driven asks, liaison, graphics/arts, social media.



- It is recognized that we need to grow ToIP as an organization to better fulfill our value proposition. It means more specifically
 - Recruit additional organization who (a) can join as funding members (b) can provide expertise and employees time to work on ToIP projects (c) significant stakeholders in the market/ecosystems
 - Alternative means of organizational growth
- The Steering Committee should provide some guidance and target for organization growth



Questions: Does this list match what you have in mind? What should we add/ subtract?

- For 2022, ToIP's top priorities are:
 - 1. The ToIP Stack development
 - Specification deliverables a, b, c, ... (need to come up with a short list & identify which WG/TFs)
 - 2. Improve health (SC & WG chairs)
 - Review of all WGs at least once (1 each month for total of 8)
 - 3. Outreach (SC's comms committee + a number of WG/TFs together)
 - e.g. White papers, solution case studies, blogs
 - Events (2)
 - e.g. Educational seminars (4)
 - 4. Organizational growth (Judith, SC, ED)
 - Recruit X number of Steering or Associated members, grow funding to \$Y









Additional slides but maybe for followup discussions

Who we recruit

- Based on what we do, then who we need to recruit to do it well (recruiting members and contributors)
 - 1. Write community specifications: stakeholders, expertise, implementors...
 - 2. Community building: enthusiasts, influencers, educators, organizers
 - Market development: analysts, industry leaders, marcom professional, major stakeholders
 - 4. Advocacy in policy: policy specialists, issue advocators,
- Questions: What minimum resources do we *must* have? Is more funding needed? Does it help to be part of a bigger community? Who are stakeholders, experts? Who do we need to recruit?

How to position

- It is also helpful to know where we fit in the larger ecosystem
 - 1. Write community specifications: how we relate to SDOs e.g. W3C, DIF, IETF, OIDC, FIDO, & open source Hyperledger & other implementations ... who else?
 - 2. Community building: relate to other communities e.g. UK, EU, CA, ...
 - 3. Market development: who are the market movers? How we relate to them? Markets in regions: NA, APAC, EU, UK, ...
 - 4. Advocacy in policy: Govs regulators, Orgs in US, CA, EU, UK advocating certain viewpoints in a wide spectrum
- Questions: Do we know the landscape well enough? Do we know where we play in the big picture and how to most effectively influence within our capabilities?